

Nikhil Shah

Saarbrücken, Germany · nikhilshah1308@gmail.com · linkedin.com/in/nikhil-shah-researcher · nikhilshah.de

SUMMARY

Innovation and AI strategy professional (M.Sc. Global Foresight & Technology Management) with experience in data-driven consulting, AI-powered workflow design and cross-functional project delivery. Strong analytical skills with hands-on experience in LLM-based research, technology assessment and the development of actionable recommendations for senior stakeholders. Proven track record of designing and facilitating client workshops, building AI-driven prototypes and delivering structured analyses across automotive, insurance and technology sectors. Fluent in English and German.

PROFESSIONAL EXPERIENCE

August-Wilhelm-Scheer-Institut

Oct 2025 – present

Applied Innovation Lab - Innovation Management & AI Strategy (Working Student), Saarbrücken

- Driving consulting engagements on digitalization, AI transformation and innovation with industry clients and research partners
- Independently designing and facilitating client workshops on AI-driven strategy, innovation and digital transformation
- Conducting structured research, data analysis and stakeholder interviews to develop actionable recommendations for client organizations
- Owning dedicated project workstreams end-to-end and delivering structured analyses to senior stakeholders in multidisciplinary teams
- Leading market, technology and business model analysis for an LLM-based research prototype

Audi AG

Jan 2025 – Jul 2025

Project Support - Operations & Process Optimization, Ingolstadt

- Translated design specifications into production-ready processes, coordinating cross-functionally between R&D and manufacturing teams
- Bridged strategic planning with operational execution in a fast-paced, international automotive environment

Dsquared2

Jul 2024 – Jan 2025

Sales Coordination & Client Relations, Ingolstadt

- Managed premium B2C and B2B client relationships; consistently exceeded monthly performance targets by more than 15%
- Developed and implemented client retention and engagement strategies based on data analysis
- Served as central liaison between sales, marketing and management, steering operational alignment

Bavarian Foresight Institute

Apr 2024 – May 2024

Research Associate - Digital Technology & Strategic Analysis, Ingolstadt

- Conducted Delphi-method trend research and structured data analysis in digitalization and emerging technologies
- Developed future scenarios and analytical frameworks for strategic decision-making in industry and policy
- Authored strategic reports with actionable recommendations for senior decision-makers from business and government

Nürnberger Versicherung

Apr 2023 – Nov 2023

Master Thesis - Digital Transformation & Data-Driven Analysis, Nuremberg

- Led an interdisciplinary digital transformation project as part of master's thesis
- Built interactive dashboards for KPI visualization and project tracking (Excel, Figma, Power BI)
- Delivered data-driven management recommendations that directly informed digital strategy decisions

Zollhof Tech Incubator

Jan 2023 – Mar 2023

Innovation Management Intern, Nuremberg

- Consulted startups and enterprises on innovation strategy within a structured incubation program
- Applied agile methods and digital tools (Asana, Jira, Miro) to steer multiple innovation project workstreams
- Facilitated brainstorming and strategy workshops (incl. Future of Work)

EDUCATION

M.Eng. Wirtschaftsingenieurwesen (Industrial Engineering & Management)

in progress

Technische Hochschule Ingolstadt

M.Sc. Innovation Management (Global Foresight & Technology Management)

Mar 2022 - Mar 2024

Technische Hochschule Ingolstadt · Grade: 1.8 (German scale) · Thesis: Digital Transformation & Data-Driven Project Management (Nürnberger Versicherung)

B.Tech Automobile Engineering

Aug 2016 - May 2020

Parul University, Vadodara, India · Grade: 1.7 (German equivalent)

SKILLS & TOOLS

- **AI & Digital Productivity:** Prompt Engineering, AI Workflow Design, LLM Integration (Claude, GPT), MCP (Model Context Protocol), AI-Assisted Research
- **Consulting & Foresight:** Delphi Method, Scenario Analysis, Horizon Scanning, Technology Assessment, Process Analysis, Strategic Recommendations
- **Tools & Platforms:** Power BI, Advanced Excel, Figma, Miro, Jira, Confluence, Notion, HubSpot
- **Project Management:** CAPM (PMI), Agile / SCRUM, Design Thinking, Lean Startup, KPI Development, Risk Management
- **Languages:** English (fluent), German (B2+), Hindi (native), Gujarati (native)

CERTIFICATIONS

- Certified Associate in Project Management (CAPM), PMI Institute, June 2025 - valid until June 2028
- Telc B2 German